

# BUYER *Questionnaire*

INREALSTATE

## BUYER INFORMATION

Name: \_\_\_\_\_

Mobile: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Property Address: \_\_\_\_\_

Co-Buyer's Name: \_\_\_\_\_

Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

Are you a first-time buyer?  Yes  No  Are you married?  Yes  No  
Have children?  Yes  No  Children ages: \_\_\_\_\_  
Family members # \_\_\_\_\_ Pets: \_\_\_\_\_

Your lifestyle:  Entertaining  Relaxing  Office  Privacy  
 Family Friendly  Outdoor  Travel

## AVAILABILITY

Preferred contact type:  Email  Call  Text

Preferred contact time:  Morning  Afternoon  Evening  Anytime

Viewing properties  Monday  Tuesday  Wednesday  Thursday  Friday  Saturday  Sunday

Are you open to virtual tours?  Yes  No

## PROPERTY INFORMATION

Property type:  Residential  Commercial  Land

Home type:  Single Family  Multi-Family  Apartment  Condo  
 Townhouse  Co-op  Mobile Home  Villa  
 Other \_\_\_\_\_

Buying reason:  Primary  Vacation Home  Investment Property

Bedroom: # \_\_\_\_\_ Bathroom: # \_\_\_\_\_ Garage Space: # \_\_\_\_\_ Stories: # \_\_\_\_\_

Home size range: \_\_\_\_\_ - \_\_\_\_\_ sq.ft Lot size range: \_\_\_\_\_ - \_\_\_\_\_

Desired house age range: \_\_\_\_\_ - \_\_\_\_\_ Open floor plan:  Yes  No

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## FINANCIAL INFORMATION

- What's your price range? \$ \_\_\_\_\_ - \$ \_\_\_\_\_
- Paying method:  Cash  Finance
- Are you pre-qualified by a lender?  Yes  No \$ \_\_\_\_\_
- Will you have a pre-approval letter with this amount?  Yes  No
- Do you need to sell a house before you buy another?  Yes  No
- Are you selling your current home?  Yes  No
- Will you be able to provide proof of funds?  Yes  No
- If you found a property, are you ready to make an offer?  Yes  No
- What down payment amount are you considering?  0-5%  6-14%  15%+
- What loan type are you considering?  FHA  VA  Conventional

## HOUSE DETAILS

Favourite View:  Water  Evening lights  Mountains  Greenbelt

What is your ideal move-in date?: \_\_\_\_\_

What motivated you to start shopping for a home? \_\_\_\_\_

Any special requirements? \_\_\_\_\_

Tell us about your ideal neighborhood \_\_\_\_\_

What's your favourite room in the house? \_\_\_\_\_

Dealbrakers in a house? \_\_\_\_\_

Desired school district? \_\_\_\_\_

Is there any specific area that you prefer? \_\_\_\_\_

# BUYER *Questionnaire*

## HOME FEATURES

PLEASE RATE THE IMPORTANCE OF EACH FEATURE

	1	2	3
<i>Kitchen</i>			
Cabinets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Counter space	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trash compactor	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Island	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tile flooring	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Countertops	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Oven / Stove	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Light Fixtures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pantry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dining bar	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wine refrigerator	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Gourmet kitchen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Home Systems</i>			
Electrical	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Air conditioning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Heating	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Security system	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Plumbing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Smart home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy efficient	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Speaker system	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Extras</i>			
Theater room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Safe Room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Utility Room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Home gym	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extra Storage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Solar panels	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quartz counters	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tennis court	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Green Features	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quartz counters	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tennis court	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Master Suite</i>			
Large bedroom	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walk-in closet	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Balcony	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outside access	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private patio	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fireplace	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dressing table	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private bath	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wet Bar	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ceiling Fan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Dining</i>			
Eat in kitchen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Breakfast nook	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Formal dining room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dining/family room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dining/living room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Formal dining room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Location</i>			
Privacy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
View	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quietness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Natural environment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Downtown area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Residential area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Gated community	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Family neighborhood	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public transportation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to restaurants	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to hospital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to shopping	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to school	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to highways	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to airport	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Bathroom</i>			
Shower	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bathtub	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Separate shower	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rainshower head	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tile surfaces	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wood surfaces	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Storage space	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Updated fixtures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Exterior</i>			
Yard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Backyard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pool	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Landscaping	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private / Quiet Area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor Spa	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor Kitchen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patio / Deck	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor fire pit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sprinkler	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lawn	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trees	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Landscaping	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
View	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Roof / gutter	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Exterior Lighting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BBQ area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	1	2	3
<i>Accessibility</i>			
wide doorways	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ramps	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Grab bars	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower counter heights	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walk-in tub / shower	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# HOME FEATURES

# Checklist

Address: \_\_\_\_\_

Associations:  HOA  Mud  Other

New Builder: \_\_\_\_\_

Resale Year built: \_\_\_\_\_

Bedrooms # \_\_\_\_\_ Basement: # \_\_\_\_\_

Garage Space # \_\_\_\_\_ Stories: # \_\_\_\_\_

Ownership Type:  Freehold

Condominium

Basement:  Yes  No

## HOME STYLE

- Single-family
- Multi-family
- Tiny home
- Townhome
- Victorian
- Cape Cod
- Colonial
- Contemporary
- Cottage
- Craftsman
- Greek-revival
- Farmhouse
- French country
- Mediterranean
- Other

## SIDING

- Brick
- Wood
- Metal
- Fiber cement
- Insulated
- Vinyl
- Stucco
- Stone
- Glass
- Concrete

## FOUNDATION

- Slab
- Pier+Beam
- Other

## FLOORING

- Carpeting
- Marble
- Wood
- Concrete
- Bamboo
- Stone
- Tile
- Laminate
- Cork
- Vinyl
- Other

## ROOF

- Wood
- Stone
- Tile
- Shingles
- Metal
- Composition
- Other

## FENCING

- Wood
- Iron
- Chain link
- Steel / aluminum
- Vinyl

## FLOORPLAN

- Yes
- No

## EXTERIOR

- Pool
- Patio
- Deck
- Backyard
- Outdoor kitchen
- Hot tub
- Waterfall
- Pergola
- Fire pit
- Sprinklers
- Curb
- Carport

## VIEW

- Greenbelt
- City
- Coast
- Hills
- Waterfront
- Suburban
- Golf Course
- None

## SEWER

- City
- Septic
- MUD
- Other

## DRYER CONNECTIONS

- Electric
- Gas

## LOCATION

- School
- Shopping
- Hospital
- Transportation
- Police department
- Fire department
- Gated community
- Dead-end street

## COMMUNITY AMENITIES

- Greenspace
- Pool
- Lake
- Coast
- Tennis courts
- Golf course
- Hike / bike trail
- Community center
- Park / playground
- Senior centers
- Historic districts

## WATER

- City
- Well
- MUD
- Other

## TYPE OF ROOMS

- Loft
- Den
- Basement
- Home office area
- Home theater
- Media room
- Family room
- Gym
- Library
- Butler's pantry
- Sunroom
- Guest quarters
- Wine storage

## APPLIANCES

- Cooktop
- Range
- Vent hood
- Dishwasher
- Microwave
- Disposal
- Free-standing
- Gas
- Electric

## SECURITY SYSTEM

- Owned
- Leased
- None

# HOME FEATURES Checklist

## COUNTERTOPS

- Granite
- Marble
- Ceramic
- Stone
- Wood
- Laminate
- Manufactured
- Synthetic
- Quartz

## KITCHEN

- Wood
- Laminate
- Carpet
- Tile
- Vinyl
- Island
- Pantry
- Breakfast Bar
- Molding
- Built-ins
- Light fixtures
- Warming drawer
- Gourmet kitchen
- Wine refrigerator

## DINING ROOM

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Open
- Molding
- Other

## BREAKFAST ROOM

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Open
- Other

## FAMILY ROOM

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins

## LIVING ROOM

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins

## UTILITY ROOM

- Sink
- Inside
- Outside
- Drying rack
- Built-ins
- Buildings
- Freezer space

## GAME ROOM

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Open
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Other

## BATHROOM

- Shower
- Bathtub
- Separate shower
- Rainshower head
- Tile surfaces
- Wood surfaces
- Storage space
- Updated fixtures

## WINDOWS

- Single pane
- Double pane
- Skylights

## MASTER SUITE

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

## BEDROOM #1

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

## HVAC

- Central heating
- Air conditioning
- Propane
- Gravity
- Floor
- Wall

## BEDROOM #2

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

## BEDROOM #3

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

## DOORS

- Single
- Double
- Front
- Side
- Openers
- Rear